



P R O C U R E M E N T

Report to: STAR Joint Committee
Date: 15th April 2024
Report for: Discussion
Report from: Assistant Director Delivery

Report Title

'Collaboration First' Update

Summary

The purpose of this report is to:

- Update STAR Joint Committee on the progress made since the launch of 'Collaboration First' programme and next steps.

Recommendations

The recommendation of this report is that Joint Committee:

- Discuss the update information provided within the report and acknowledge the next steps in terms of 'Collaboration First'.

Contact person for access to background papers and further information:

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1. Current position

1.1 Collaboration

Collaboration is the 'raison d'être' of STAR, and STAR is now a collaboration of 6 Local Authorities (LA's) and was set up to drive efficiency through working collaboratively. The STAR Core Offer states that STAR will consider collaborative contracts across our partner authorities and wider regional organisations within Greater Manchester (GM) and now Liverpool City Region (LCR).

Following the approval of support from Joint Committee in March 2023 STAR launched 'Collaboration First' as a programme with the STAR Team to vigorously drive an increase in collaborative contracting.

1.2 Progress to date

Next Steps (March 2023)	Progress to Date (Jan 2024)
Develop the current cross partner engagement to be more frequent and planned to galvanise relationships providing a regular overview to STAR Board	STAR has and will continue to work with service leads in each partner authority to align requirements with the 5-year pipeline for all partners.
Develop training and education to support this drive for 'Collaboration First' across commissioners and key officers	STAR has delivered the 'Collaboration First' message through the internal operational team meeting as a regular agenda item and through 1-1s which has improved focus on collaboration
Standardise the governance structure for collaborative working to including IAA/MOU ready for approval	The collaboration clause for contracts has been developed with STAR Legal
Promote 'Collaboration First' across the STAR Partner's service leads and Management teams to ensure we have support from the top	STAR has and will continue to deliver 'Collaboration First' updates to senior colleagues across each of the STAR Partners
Monitor and report on procurement activity during 23/24 to assess resources	STAR has worked with Stockport BI team to create a report run each quarter highlighting all new collaborations which have been awarded to report via 5 STAR Performance Reporting to STAR Joint Committee. STAR has updated the way collaboration data is captured on the Contract Register to improve how 'true' collaboration contracts are identified ('true' collaboration are where specifications are aligned across all participating authorities)

Evidence success, impact, and outcomes as well as challenges to STAR Board	Regular updates in the Continuous Improvement Report
Business case to set up frameworks	Ongoing exploration

1.3 Collaboration Activity 23/24

Up to Q3 23/24 STAR have awarded:

- **22 collaborative contracts** (See appendix 1)
 - 13 of those contracts were 'true' collaboration (joint specification).
 - 9 of those contracts were joint procurement collaboration.

Of which

- 8 were a GM collaboration.
- 3 were a North-West Collaboration.
- 11 were STAR Partner collaborations.

STAR have driven improvement of collaboration by enabling better forecasting of collaboration opportunities by using market intelligence and further improvement will come from working more closely with finance colleagues at pre-procurement stage to agree efficiency classification up front. Data is a challenge and STAR need to review how collaboration data is collated and efficiencies reported to ensure that tangible efficiencies are identified and reported.

1.4 Examples of Collaboration

a) **Supply & Delivery of Groceries/Chilled Foods and Frozen Foods to AGMA**

STAR on behalf of Greater Manchester has developed a framework, awarded to Dunsters Farms Ltd, a GM based SME, to deliver frozen foods and groceries, valued at approximately £40m over six years, included Trafford, Rochdale, Salford, Warrington and Oldham Councils; as well as Greater Manchester Police and Fire services:

	Social Value Worth
£3.3m spent in local supply chain	£1,925,595.87
14 local people employed	£489,104.00
760 hours of training opportunities	£228,831.77
360 hours advising local young people	£38,808.80
£48k in equipment or resources donated to VCSEs	£48,000.00
£48k for innovative measure to safeguard	£48,000.00

Dunsters fed back that early market engagement and support provided from STAR and partners who attended the market engagement event, such as Greater Manchester Growth Hub, were key to their success with this contract opportunity. This has allowed them to grow their business by over 40%, including taking on extra local employees.

b) **The Chest eTendering Portal - Trafford, Tameside, Stockport, Rochdale**

STAR contributed to the collaboration to re-procure the eTendering Portal (The Chest), the incumbent supplier was successful, and the participating authorities benefited from the continuation of the portal, so no implementation costs and the supplier did not apply any inflationary increases, equating to a £2580 efficiency per LA.

c) **Gas and Electricity – Trafford, Stockport and Rochdale**

The energy collaborative contracts have been successful in terms of efficiencies because in the first 6 months of the contract (Apr23-Sep23) with eEnergy, in comparison to fixing costs at the same point in time, collectively Trafford, Stockport and Rochdale (Tameside opted out of the collaboration) have benefited from a reduction of £2.2m for electricity and £629k for gas. STAR and the service continuously track these benefits.

d) **Offsite Storage - Rochdale and Stockport**

STAR facilitated a collaborative contract for offsite storage through an ESPO Framework for Rochdale and Stockport, which benefitted both partner authorities with an £4k efficiency and a commitment to the following Social Value:

- Employment of local people (1 Employee worth £30,724)
- Spend in the local supply chain economy (1200 flat pack boxes from a local supplier worth £795.18)
- Practices that improve staff wellbeing (Wellbeing programme sessions x6 £781.74)
- Support to local community projects (10 volunteering hours worth £169.30)
- Reduction of CO2 emissions and increased recycling (reduction of passenger miles through 'bike to work' scheme x 5000 miles worth £280)
- Promoting Social Innovation (innovative practices in the destruction process to re-enter boxes/materials into the supply chain worth £1279.30)
- **Total Social Value £34,946.88**

e) **Supply and Service of Library Books (NWLC & YBC) - Rochdale, Stockport, Tameside, Trafford**

STAR procured this contract on behalf of the Northwest; with a joint specification the benefits were environmental because the successful supplier committed to investing in digital resources for magazines which reduces the purchase of physical documents which reduces paper usage and waste.

1.4 **STAR Team Approach to 'Collaboration First'**

The STAR team have used several resources to identify/scope and deliver collaboration including pipeline data and spend data to identify opportunities including GM and LCR LA's, collaborative meetings with service leads from each partner organisation to discuss pipeline and opportunities, in addition to driving from a senior level via regular updates to Assistant Director Groups, Senior Leadership Groups and Strategic Commissioning Groups. In October 2023 St Helens and Knowsley Councils joined the STAR Shared Service, discovery work is ongoing to include St Helens and Knowsley in the pipeline review and identifying collaborative opportunities across all 6 STAR Partners.

STAR have other examples of cross partner collaboration which include the Continuous Improvement Group, Contract Management Group, Priority Account Service (PAS) Steering Group. Again, these have been opened to St Helens and Knowsley colleagues where applicable.

STAR has implemented an escalation process to senior leads within each authority for any push back on collaboration, combined with collaboration opportunity sharing at a senior level this should result in more collaboration opportunities being taken up.

The barriers that the team have faced since launching 'Collaboration First' are:

- Timing of renewals do not align and often there is one authority ready to proceed ahead of the others.
- Lack of desire to seek competition when direct award options are compliant route where commissioners are familiar with available frameworks (G-Cloud).
- Reactiveness to volume and urgency of new requirements is sometimes a hinderance when trying to establish collaborative opportunities.
- Types of requirements can be a barrier for example the insurance main tender was not suitable for collaboration as all with different brokers.
- Resistance from service leads.
- Availability of internal expertise which can lead to delays on other authorities.
- Difficult in identifying a project lead for requirements which are needed across multiple departments for example PPE, Stationery, Office furniture.

- Lack of understanding of the governance/escalation procedure within GM/LCR for wider collaborations.
- Governance can be an issue, there has been push back due to the impact on the timescales this can have.
- Risk concerns regarding a single point of failure affecting numerous LA's rather than spreading the risk when different LA's contract in isolation with different providers.
- For some people-based contracts LA's set the rate they pay for the service for example Home Care the price per hour is set, this differs from LA to LA which therefore affects collaborative opportunities.

1.5 **Forecasted Collaboration Activity**

Appendix 2 provides the forecasted activity for collaboration Jan 24 to Dec 25 for Stockport, Trafford, Tameside and Rochdale, some St Helens and Knowsley opportunities have been added to the pipeline (discovery work still ongoing), the opportunities listed will be taken to senior leads in each LA and shared with service leads in the retrospective areas, any opportunities not taken forward will be escalated internally.

In the Collaborative Contract Opportunities Jan 24 to Dec 25:

- 89 collaboration opportunities - of which 50 contracts are currently non-collaborative, i.e., 50 new opportunities to collaborate.
- 231 non-collaborative opportunities have been identified in the Jan 24 to Dec 25 pipeline, these are non-collaborative at the moment due to:
 - Council specific requirement (44)
 - Timescales (9)
 - Option to extend being utilised (44)
 - Direct Award (9)
 - Local Services (29)
 - No requirement in other LA's (30)
 - One offs/Not being renewed (31)
 - To be allocated (32)
 - There are only 3 opportunities identified where the service lead has declined to collaborate.

We are consistently reviewing the non-collaborative opportunities with service leads to see if there are future opportunities to collaborate. For those opportunities that have an extension facility the STAR team are working with officers to agree co-termination strategies and so the expectation is that the opportunity numbers will

increase as the non-collaborative opportunities decrease. The STAR team are also working on identifying expected savings and other benefits for those opportunities.

2. Next Steps

The next steps for 'Collaboration First' are to:

1. Incorporate St Helens and Knowsley contracts into the pipeline.
2. Identify collaborative opportunities including St Helens and Knowsley.
3. Review how collaboration data is collated, and efficiencies reported.
4. Implement a new collaboration data capture process to ensure that tangible efficiencies are identified and reported.
5. Report to Joint Committee on how the New Procurement Regulations will affect 'Collaboration First'.
6. Share collaboration opportunities quarterly with senior leadership in each partner authority.

3. Recommendations

- 3.1 It is recommended that STAR Joint Committee:
- Discuss the update information provided within the report and acknowledge the next steps in terms of 'Collaboration First'

Report Appendices

1. Collaboration Activity April 23 to Dec 24
2. Collaborative Contract Opportunities Jan 24 to Dec 25

1. Collaboration Activity April 23 to Dec 24

Name	Start Date	Expiry	Value	Supplier Name	Collaborative Group	Collaborative Type
Appropriate Adult Service (Stock/Traff/Tame/Roch)	01/04/2023	31/03/2029	£ 32,250	Child Action North West	AGMA/GM Collaboration	GM - Joint Specification
Bereavement Related Goods Framework			£ 200,000	Various	AGMA/GM Collaboration	
Bikeability Cycle Training (Rochdale & Stockport)	01/09/2023	31/08/2026	£ 318,840	BikeRight! Ltd	STAR Collaboration	STAR - Joint Specification
DBS Checks	26/06/2023	26/06/2025	£ 328,000	Complete Background Screening Ltd	AGMA/GM Collaboration	GM - Joint Specification
eBooks / eAudioBooks / eMagazines / eNewspapers	01/06/2023	31/05/2027	£ 130,948	Bolinda UK Ltd	AGMA/GM Collaboration	GM - Joint Specification
Framework for Tree Related Services	03/07/2023	02/07/2025	£ 1,100,000	Various Suppliers	STAR Collaboration	STAR - Joint Procurement
Generalist Social Welfare Advice, Debt, Welfare Benefits	01/10/2023	31/03/2028	£ 1,000,000	Citizens Advice SORT Group	STAR (External Partner) Collaboration	STAR - Joint Specification
Insurance Broker	01/11/2023	31/10/2027	£ 7,500	Arthur J Gallagher Insurance Brokers Limited	STAR (External Partner) Collaboration	GM - Joint Procurement
Offsite Storage - Rochdale and Stockport	01/10/2023	30/09/2026	£ 72,000	Uniscope International Ltd	STAR Collaboration	STAR - Joint Procurement
Oldham and Rochdale Integrated Adult Substance Misuse Service	01/04/2023	31/03/2033	£23,504,540	Turning Point Services Ltd	STAR (External Partner) Collaboration	GM - Joint Procurement
Provision of a One Amazing Day Festival	08/03/2023	29/04/2023	£ 85,000	Walk the Plank	NW Libraries Consortium	
Provision of Support Services for Street (and Sauna) Sex Workers in Rochdale and Oldham			£ 58,822	Manchester Action On Street Health (MASH)	STAR (External Partner) Collaboration	
Purchase Cards	01/04/2023	31/03/2025	£ 3,500,000	Lloyds Bank Cardnet	AGMA/GM Collaboration	GM - Joint Specification
SEND Transport System (Rochdale and Trafford)	01/06/2023	31/05/2027	£ 100,800	Pax Systems Ltd	STAR Collaboration	STAR - Joint Specification
Supply & Delivery of Groceries/Chilled Foods and Frozen	01/09/2023	31/08/2029	£12,000,000	Dunsters Farm Limited	AGMA/GM Collaboration	STAR - Joint Procurement

Supply and Service of Library Books (NWLC & YBC) - Rochdale, Stockport, Tameside, Trafford			£ -	Askews and Holts Library Services Ltd	NW Libraries Consortium	GM - Joint Specification
Supply and Servicing of Materials to Public Library Authorities			£ 8,749	Askews and Holts Library Services Ltd	NW Libraries Consortium	
Supply of Gas 2023 Stockport/Trafford	01/04/2023	31/03/2026	£13,532,400	Corona Energy Retail 4 Limited	STAR (External Partner) Collaboration	GM - Joint Specification
Supply of Half-Hourly (HH) & Street Lighting Electricity	01/04/2023	31/03/2026	£15,782,030	Drax Power Limited	STAR (External Partner) Collaboration	GM - Joint Specification
Supply of Non Half-Hourly (NHH) Electricity 2023	01/04/2023	31/03/2026	£11,989,640	Drax Power Limited	STAR (External Partner) Collaboration	GM - Joint Specification
The Chest eTendering Portal - Trafford, Tameside, Stock	31/07/2023	31/07/2027	£ 10,323	TET Limited t/a Trans European Technology	AGMA/GM Collaboration	GM - Joint Specification
Treasury Management Services Tameside/Trafford	17/04/2023	16/04/2026	£ 60,000	Arlingclose Limited	AGMA/GM Collaboration	GM - Joint Specification

2. Collaborative Contract Opportunities Jan 24 to Dec 25

Council	Name	Expiry	Value	Supplier Name	Collaborative Group	Collaborative Opportunity	Collaboration Justification
Knowsley Metropolitan Borough Council	Installation of LED's and communications upgrade to traffic signals	13/02/2024	£520,000	YUNEX LIMITED (Trading as Yunex Traffic - A Siemens Business)	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	Potential to collab with Tameside council, more detail to follow on the requirements
Knowsley Metropolitan Borough Council	Purchase of Liquid fuels	28/02/2024	£1,800,000	Certas Energy UK Ltd	Non-Collaborative Procurement	Yes (GM) - Joint Procurement	
Rochdale Borough Council	Coroner's Removal Services	31/03/2024	£480,000	Bate & Holland	Non-Collaborative Procurement	Yes (GM) - Joint Procurement	Collaboration has been actioned
St Helens Borough Council	Highway Term Maintenance HM20 - Street Lighting Maintenance & Installation	31/03/2024	£30,000,000	Various Suppliers	LCR Collaboration	Yes (Multi Region) - Joint Procurement	
Tameside Metropolitan Borough Council	Learning Management system and Continual Professional development	31/03/2024	£55,000	Me Learning Ltd	Non-Collaborative Procurement	Yes (GM) - Joint Procurement	Oldham confirmed as lead authority. Tameside listed as a named participant.

Stockport Metropolitan Borough Council	Mediation and Disagreement Resolution Service 2021	31/03/2024	£15,000	KIDS	STAR (External Partner) Collaboration	Yes (STAR) - Joint Procurement	
Trafford Borough Council	Parking Enforcement and Associated Services	31/03/2024	£2,012,035	NSL Ltd	AGMA/GM Collaboration	Yes (GM) - Joint Specification	Collaboration has been actioned
St Helens Borough Council	Road Surface Treatments Term Contract	31/03/2024	£13,000,000	Road Maintenance Services Limited	Non-Collaborative Procurement	Yes (Multi Region) - Joint Procurement	
Stockport Metropolitan Borough Council	Seized Dog Contract	31/03/2024	£10,000	Animal Warden Ltd	Non-Collaborative Procurement	Yes (GM) - Joint Specification	
Totally Local Company	Specialist Vehicle and Plant Hire	31/03/2024	£1,684,188	Arnold Plant Hire Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	
Tameside Metropolitan Borough Council	TRAVEL TRAINING PROGRAMMES FOR STUDENTS WITH SPECIAL EDUCATIONAL NEEDS AND/OR DISABILITY	31/03/2024	£304,450	Pure Innovations Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	

Trafford Borough Council	The Supply and Installation of Ceiling Track Hoists	30/04/2024	£256,000	Hoist and Shower Chair Company	Non-Collaborative Procurement	Yes (STAR) - Joint Specification	Potential collaboration, each authority procures differently, need to establish resource to support procurement, contract alignment required
Knowsley Metropolitan Borough Council	Civil Parking Enforcement & Administration: Lot 1: Parking Enforcement Services	10/05/2024	£900,000	APCOA Parking Ltd	Non-Collaborative Procurement	Yes (LCR) - Joint Specification	Extending while work on LCR collab can be done
Stockport Metropolitan Borough Council	Automatic Bollards in Stockport Town Centre	09/06/2024	£40,421	ATG Access Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	
Trafford Borough Council	Interpretation and Translation Services - Trafford Council	19/06/2024	£67,500	DA Languages	STAR Collaboration	Yes (STAR) - Joint Procurement	Potential collaboration opportunity

Tameside Metropolitan Borough Council	Translation and Interpretation Services - Tameside Council	19/06/2024	£219,000	DA Languages	STAR Collaboration	Yes (STAR) - Joint Procurement	Potential collaboration opportunity
Trafford Borough Council	PaSH GM (PARTNERSHIP) Contract - Trafford	30/06/2024	£165,628	BHA for Equality	STAR (External Partner) Collaboration	Yes (GM) - Joint Procurement	GM wide sexual health
Stockport Metropolitan Borough Council	PaSH GM (SHIP) Contract	30/06/2024	£100,788	BHA for Equality	AGMA/GM Collaboration	Yes (GM) - Joint Procurement	GM wide sexual health
Rochdale Borough Council	PaSH GM (SHIP) Contract - Rochdale	30/06/2024	£175,000	BHA for Equality	STAR (External Partner) Collaboration	Yes (GM) - Joint Procurement	GM wide sexual health
Tameside Metropolitan Borough Council	PaSH GM (SHIP) Contract - Tameside	30/06/2024	£90,240	BHA for Equality	STAR (External Partner) Collaboration	Yes (GM) - Joint Procurement	GM wide sexual health
Stockport Metropolitan Borough Council	Peer Mentoring Service for Adoptive Families	30/06/2024	£45,684	Adoption Counts	Non-Collaborative Procurement	Yes (GM) - Joint Procurement	Tim has contacted Adoption Counts commissioners to check if this contract will be reprocured.
Stockport Metropolitan Borough Council	Supply of Water and Ancillary Services in Stockport	30/06/2024	£3,185,160	Wave	AGMA/GM Collaboration	Yes (GM) - Joint Specification	Collab in progress.

Rochdale Borough Council	Purchase of Wheeled Bins	27/07/2024	£1,629,666	IPL Plastics Inc.	STAR Collaboration	Yes (STAR) - Joint Procurement	
Stockport Metropolitan Borough Council	Purchase of Wheeled Bins - Stockport Council	27/07/2024	£293,380	IPL Plastics Inc.	AGMA/GM Collaboration	Yes (STAR) - Joint Procurement	
Tameside Metropolitan Borough Council	Purchase of Wheeled Bins - Tameside Council	27/07/2024	£535,500	IPL Plastics Inc.	STAR Collaboration	Yes (STAR) - Joint Procurement	
Tameside Metropolitan Borough Council	Carriageway Resurfacing Phase 2	31/07/2024	£838,991	J Hopkins (Contractors) Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	
Trafford Borough Council	Supply of Water and Ancillary Services for Trafford Council	31/07/2024	£2,382,000	Wave	STAR Collaboration	Yes (GM) - Joint Specification	Collab in progress.
Tameside Metropolitan Borough Council	Supply of Water and Ancillary Services in Tameside	31/07/2024	£1,567,284	Wave	AGMA/GM Collaboration	Yes (GM) - Joint Specification	Collab in progress.
Rochdale Borough Council	Cash Collection - Rochdale	20/08/2024	£105,000	Security Plus	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	Potential collaboration opportunity with other STAR Councils

Tameside Metropolitan Borough Council	Dynamic Purchasing System for Home to School Transport including Special Educational Needs and Disabilities and Vulnerable Adults Transport	31/08/2024	£10,000,000	Various Suppliers	AGMA/GM Collaboration	Yes (STAR) - Joint Specification	
Trafford Borough Council	Dynamic Purchasing System for Home to School Transport including Special Educational Needs and Disabilities and Vulnerable Adults Transport - Trafford Council	31/08/2024	£10,000,000	Various Suppliers	AGMA/GM Collaboration	Yes (STAR) - Joint Specification	
Stockport Metropolitan Borough Council	Independent Travel Training 2021 - Stockport	31/08/2024	£399,800	Pure Innovations Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	Stockport and Tameside will collaborate in the new tender

Stockport Metropolitan Borough Council	School Swimming Transport (2020)	31/08/2024	£623,164	Belle Vue (Mcr) Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	
Rochdale Borough Council	Supply of Water and Ancillary Services	31/08/2024	£1,677,540	Wave	STAR Collaboration	Yes (GM) - Joint Specification	Collab in progress.
Rochdale Borough Council	Interpretation and Translation - Rochdale Council	30/09/2024	£396,666	The Big Word	STAR Collaboration	Yes (STAR) - Joint Procurement	Potential collaboration opportunity
Stockport Metropolitan Borough Council	Stockport Treasury Management Services	30/09/2024	£20,550	Link Treasury Services Limited	Non-Collaborative Procurement	Yes (GM) - Joint Procurement	Potential collaboration opportunity
Other	GM Temporary Staffing Supply	15/10/2024	£155,667,000	reed talent solutions limited	AGMA/GM Collaboration	Yes (Multi Region) - Joint Specification	GM Collaboration - Reed Agency Staffing
Rochdale Borough Council	Jobs Website	31/10/2024	£20,417	Wigan Council	Non-Collaborative Procurement	Yes (GM) - Joint Procurement	Wigan confirmed as lead authority. Rochdale listed as a named participant.
Stockport Metropolitan Borough Council	Purchase of Litter Bins	28/11/2024	£120,000	Wybone Limited	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	
Trafford Borough Council	Alternative Provision Flexible Procurement System	01/12/2024	£1,936,129	Various Suppliers	STAR Collaboration	Yes (STAR) - Joint Procurement	STAR authorities will be listed in tendering documents, should Trafford decide to reprocure the service

Rochdale Borough Council	Alternative Provision Flexible Procurement System-Rochdale	01/12/2024	£1,936,129	Various Suppliers	STAR Collaboration	Yes (STAR) - Joint Procurement	STAR authorities will be listed in tendering documents, should Trafford decide to reprocure the service
Stockport Metropolitan Borough Council	Alternative Provision Flexible Procurement System-Stockport	01/12/2024	£1,936,129	Various Suppliers	STAR Collaboration	Yes (STAR) - Joint Procurement	STAR authorities will be listed in tendering documents, should Trafford decide to reprocure the service
Tameside Metropolitan Borough Council	Alternative Provision Flexible Procurement System-Tameside	01/12/2024	£1,936,129	Various Suppliers	STAR Collaboration	Yes (STAR) - Joint Procurement	STAR authorities will be listed in tendering documents, should Trafford decide to reprocure the service
Stockport Metropolitan Borough Council	Anti-Skid/Coloured Surfacing	31/12/2024	£1,000,000	WJ North Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	
Trafford Borough Council	Cash Collection - Trafford	31/12/2024	£12,000	Security Plus	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	Potential collaboration opportunity with Rochdale Council
Stockport Metropolitan Borough Council	Cash Collection (Stockport)	31/12/2024	£100,000	Security Plus	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	Potential collaboration opportunity with other STAR Councils
Stockport Metropolitan Borough Council	CCTV – Jetting/Inspection	31/12/2024	£1,000,000	Sapphire Utility Solutions Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	

Stockport Metropolitan Borough Council	Civils	31/12/2024	£30,000,000	George Cox and Sons Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	
St Helens Borough Council	GMCA Street Lighting Electrical Connections Framework Agreement 2021 - 2022 (2024)	31/12/2024	£15,000,000	Various Suppliers	Non-Collaborative Procurement	Yes (GM) - Joint Specification	Wigan council lead on this
Stockport Metropolitan Borough Council	Highway Coring	31/12/2024	£300,000	Pavement Testing Services Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	
Stockport Metropolitan Borough Council	Highway Structures >500k	31/12/2024	£10,000,000	Story Contracting Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	
Stockport Metropolitan Borough Council	Highway Structures >50k <500k	31/12/2024	£5,000,000	Bethell Constructions Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	
Stockport Metropolitan Borough Council	Lining	31/12/2024	£1,000,000	WJ North Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	

Stockport Metropolitan Borough Council	Planned Structural Maintenance	31/12/2024	£5,000,000	J Hopkins (Contractors) Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	
Stockport Metropolitan Borough Council	Street Lighting and Signing	31/12/2024	£5,000,000	Jones Lighting	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	
Stockport Metropolitan Borough Council	Surface Dressing/ Slurry/Micro Seal	31/12/2024	£15,000,000	Eurovia Infrastructure Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	
Stockport Metropolitan Borough Council	Surfacing	31/12/2024	£30,000,000	Tarmac Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	
Stockport Metropolitan Borough Council	AGMA Electoral Printing Services - Stockport	07/01/2025	£73,654	Various Suppliers	AGMA/GM Collaboration	Yes (Multi Region) - Joint Procurement	Trafford on behalf of GM were the lead authority previously.
Trafford Borough Council	AGMA Electoral Printing Services - Trafford	07/01/2025	£201,000	Various Suppliers	AGMA/GM Collaboration	Yes (Multi Region) - Joint Procurement	Trafford on behalf of GM were the lead authority previously.
Trafford Borough Council	AGMA Electoral Printing Services*	07/01/2025	£2,773,500	Various Suppliers	AGMA/GM Collaboration	Yes (Multi Region) - Joint Procurement	Trafford on behalf of GM were the lead authority previously.

Tameside Metropolitan Borough Council	AGMA Electoral Printing Services**	07/01/2025	£87,000	Various Suppliers	AGMA/GM Collaboration	Yes (Multi Region) - Joint Procurement	Trafford on behalf of GM were the lead authority previously.
Rochdale Borough Council	Call-off from AGMA: Electoral Management System - Rochdale	07/01/2025	£69,000	Various Suppliers	AGMA/GM Collaboration	Yes (Multi Region) - Joint Procurement	Trafford on behalf of GM were the lead authority previously.
Stockport Metropolitan Borough Council	Call-off from AGMA: Electoral Management System - Stockport	07/01/2025	£69,000	XPRESS SOFTWARE SOLUTIONS	AGMA/GM Collaboration	Yes (Multi Region) - Joint Procurement	Trafford on behalf of GM were the lead authority previously.
Trafford Borough Council	Call-off from AGMA: Electoral Management System - Trafford	07/01/2025	£69,958	Various Suppliers	AGMA/GM Collaboration	Yes (Multi Region) - Joint Procurement	Trafford on behalf of GM were the lead authority previously.
Trafford Borough Council	Electoral Management System	07/01/2025	£862,500	XPRESS SOFTWARE SOLUTIONS	Non-Collaborative Procurement	Yes (Multi Region) - Joint Procurement	Trafford on behalf of GM were the lead authority previously.
St Helens Borough Council	St Helens Council Pre Paid Cards Services	28/02/2025	£120,000	Prepaid Financial Services	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	Potential collaboration opportunity with other STAR Councils

Knowsley Metropolitan Borough Council	Framework Agreement for Installation of Disabled Adaptations, Ramped Access, Level Access Showers, Design & Construction of Ground Floor Bedroom and B	09/03/2025	£6,500,000	Various	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	As above
Knowsley Metropolitan Borough Council	Procurement of Gas Due April 2025	31/03/2025	£2,000,000	Corona Energy Retail 4 Limited	Non-Collaborative Procurement	Yes (STAR) - Joint Specification	Potential to put another contract in place till March 2026 to align with 3 GM STAR councils for a collab to take place.
Rochdale Borough Council	Purchase Cards	31/03/2025	£21,000	Lloyds Bank Cardnet	AGMA/GM Collaboration	Yes (GM) - Joint Procurement	Collaboration opportunity
Trafford Borough Council	Purchase Cards (Trafford)	31/03/2025	£3,500,000	Lloyds Bank Cardnet	AGMA/GM Collaboration	Yes (GM) - Joint Procurement	Collaboration opportunity
Trafford Borough Council	SERVICE LEVEL AGREEMENT RELATING TO THE PROVISION OF STRAY DOG SERVICES	31/03/2025	£7,200	Salford City Council	Non-Collaborative Procurement	Yes (STAR) - Joint Specification	

St Helens Borough Council	St Helens Borough Council Contract for a St Helens Independent Regulation 44 Visiting Service	31/03/2025	£100,000	NYAS	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	A few STAR Authorities use this provider for Reg 44 services. Tim to discuss with Wendy a possibility of a joint tender
Trafford Borough Council	Substance Misuse - Collaborative tender between Bolton, Salford and Trafford	31/03/2025	£10,600,410	Greater Manchester Mental Health NHS FT	STAR (External Partner) Collaboration	Yes (GM) - Joint Procurement	Currently a Salford led collaboration with Trafford and Bolton
Rochdale Borough Council	Supply and Installation of Modular Build Ramps	31/03/2025	£100,000	A&K Building Services Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	As above
Totally Local Company	Supply, Repair and Fitment of Tyre Services	31/03/2025	£-	Direct Tyre Management	STAR (External Partner) Collaboration	Yes (STAR) - Joint Procurement	

Rochdale Borough Council	Supply, Repair and Fitment of Tyres	31/03/2025	£340,000	The Lodge Tyre Company Limited	STAR (External Partner) Collaboration	Yes (STAR) - Joint Procurement	
Trafford Borough Council	Supported Employment	31/03/2025	£200,000	United Response	Non-Collaborative Procurement	Yes (STAR) - Joint Specification	
Rochdale Borough Council	The Supply and Installation of through floor lifts and step lifts	31/03/2025	£500,000	Pollock Lifts Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	As above
Knowsley Metropolitan Borough Council	ST. COLUMBA'S CATHOLIC PRIMARY SCHOOL - EYFS PLAYGROUND IMPROVEMENTS	10/04/2025	£91,423	Dunkil Developments	Non-Collaborative Procurement	Yes (STAR) - Joint Specification	
Totally Local Company	Highways and Horticultural Tools	31/05/2025	£29,467	CID PRODUCT LLP	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	

Tameside Metropolitan Borough Council	DBS Checks	26/06/2025	£328,000	Complete Background Screening Ltd	AGMA/GM Collaboration	Yes (STAR) - Joint Procurement	Collaboration opportunity
St Helens Borough Council	Lift Servicing Contract 2022-2025	30/06/2025	£35,000	Knowsley Lift Services Ltd	Non-Collaborative Procurement	Yes (LCR) - Joint Specification	Might be potential with Knowsley as they have a Lift contract
Rochdale Borough Council	Framework for Tree Related Services	02/07/2025	£1,100,000	Various Suppliers	STAR Collaboration	Yes (STAR) - Joint Procurement	
Stockport Metropolitan Borough Council	Winter Bureau Service and Maintenance	31/08/2025	£634,232	Vaisala Limited	AGMA/GM Collaboration	Yes (GM) - Joint Specification	Stockport procured on behalf of AGMA
Trafford Borough Council	Cognisoft YETI System	10/09/2025	£14,400	CogniSoft Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	There is an indication from Trafford to suggest that Stockport may also use this so there is potential for a joint procurement. Need to establish details.

Rochdale Borough Council	Provision of Bathing, Toileting, Minor Adaptations and Ramps (Lot 1 from Manchester framework TC843)	15/09/2025	£7,200,000	TF Jones Property Services LTD	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	As above
Knowsley Metropolitan Borough Council	Service to provide Lift Servicing, Call Outs and Repairs	30/09/2025	£9,912	Concept Elevators (UK) Ltd	Non-Collaborative Procurement	Yes (LCR) - Joint Specification	Might be potential with St Helens as they have a Lift contract
Knowsley Metropolitan Borough Council	THE PROVISION OF TREE AND WOODLAND MAINTENANCE WORKS AND TREE RELATED EMERGENCY INCIDENT ATTENDANCE FOR KNOWSLEY METROPOLITAN BOROUGH COUNCIL	09/10/2025	£542,995	Enviro Tree Services Ltd	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	

Knowsley Metropolitan Borough Council	Town Centre Festive Lighting 2021-2026	31/12/2025	£24,184	LITE LTD	Non-Collaborative Procurement	Yes (STAR) - Joint Procurement	
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